



# News Release

FOR IMMEDIATE RELEASE:

## Seasonal slowdown brings price stability to Metro Vancouver

**VANCOUVER, BC – September 5, 2023** – As summer winds to a close, higher borrowing costs have begun to permeate the Metro Vancouver<sup>1</sup> housing market in predictable ways, with price gains cooling and sales slowing along the typical seasonal pattern.

The Real Estate Board of Greater Vancouver (REBGV) reports that residential home sales<sup>2</sup> in the region totalled 2,296 in August 2023, a 21.4 per cent increase from the 1,892 sales recorded in August 2022. This was 13.8 per cent below the 10-year seasonal average (2,663).

“It’s been an interesting spring and summer market, to say the least” Andrew Lis, REBGV’s director of economics and data analytics said. “Borrowing costs are fluctuating around the highest levels we’ve seen in over ten years, yet Metro Vancouver’s housing market bucked many pundits’ predictions of a major slowdown, instead posting relatively strong sales numbers and year-to-date price gains north of eight per cent, regardless of home type.”

There were 3,943 detached, attached and apartment properties newly listed for sale on the Multiple Listing Service® (MLS®) in Metro Vancouver in August 2023. This represents an 18.1 per cent increase compared to the 3,340 homes listed in August 2022. This was 5.3 per cent below the 10-year seasonal average (4,164).

The total number of homes currently listed for sale on the MLS® system in Metro Vancouver is 10,082, a 0.2 per cent decrease compared to August 2022 (10,099). This was 13.4 per cent below the 10-year seasonal average (11,647).

Across all detached, attached and apartment property types, the sales-to-active listings ratio for August 2023 is 23.9 per cent. By property type, the ratio is 14.2 per cent for detached homes, 30.3 per cent for townhomes, and 31.9 per cent for apartments.

Analysis of the historical data suggests downward pressure on home prices occurs when the ratio dips below 12 per cent for a sustained period, while home prices often experience upward pressure when it surpasses 20 per cent over several months.

“It’s a bit of a tortoise and hare story this year, with sales starting the year slowly while prices increased due to low inventory levels,” Lis said. “As fall approaches, sales have caught up with the price gains, but both metrics are now slowing to a pace that is more in-line with historical seasonal patterns, and with what one might expect given that borrowing costs are where they are.”

The MLS® Home Price Index composite benchmark price for all residential properties in Metro Vancouver is currently \$1,208,400. This represents a 2.5 per cent increase over August 2022 and a 0.2 per cent decrease compared to July 2023.

Sales of detached homes in August 2023 reached 591, a 13.2 per cent increase from the 522 detached sales recorded in August 2022. The benchmark price for a detached home is \$2,018,500. This represents a 3.3 per cent increase from August 2022 and a 0.3 per cent increase compared to July 2023.

Sales of apartment homes reached 1,270 in August 2023, a 27.4 per cent increase compared to the 997 sales in August 2022. The benchmark price of an apartment home is \$770,000. This represents a 4.4 per cent increase from August 2022 and a 0.2 per cent decrease compared to July 2023.

Attached home sales in August 2023 totalled 422, an 18.9 per cent increase compared to the 355 sales in August 2022. The benchmark price of an attached home is \$1,103,900. This represents a 3.9 per cent increase from August 2022 and a 0.1 per cent decrease compared to July 2023.

-30-

1. Editor's Note: Areas covered by the Real Estate Board of Greater Vancouver include: Bowen Island, Burnaby, Coquitlam, Maple Ridge, New Westminster, North Vancouver, Pitt Meadows, Port Coquitlam, Port Moody, Richmond, South Delta, Squamish, Sunshine Coast, Vancouver, West Vancouver, and Whistler.

2. REBGV is now including multifamily and land sales and listings in this monthly report. Previously, we only included detached, attached, and apartment sales, and these additional categories, which typically account for roughly one to two per cent of total MLS® activity per month, are being included for completeness in our reporting.

The Real Estate Board of Greater Vancouver is an association representing more than 15,000 REALTORS® and their companies. The Board provides a variety of member services, including the Multiple Listing Service®. For more information on real estate, statistics, and buying or selling a home, contact a local REALTOR® or visit [www.rebgv.org](http://www.rebgv.org).

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Property Type	Area	Benchmark Price	Price Index	1 Month Change %	3 Month Change %	6 Month Change %	1 Year Change %	3 Year Change %	5 Year Change %	10 Year Change %
Residential / Composite	Lower Mainland	\$1,147,100	348.6	-0.4%	1.8%	7.6%	1.7%	32.8%	26.7%	94.3%
	Greater Vancouver	\$1,208,400	342.2	-0.2%	1.7%	6.7%	2.5%	27.6%	21.0%	83.3%
	Bowen Island	\$1,414,700	296.9	-2.6%	4.1%	5.7%	-8.6%	34.5%	47.6%	147.8%
	Burnaby East	\$1,195,100	371.8	-0.7%	3.0%	7.5%	6.9%	27.8%	25.1%	109.2%
	Burnaby North	\$1,019,500	339.5	-0.2%	0.1%	5.2%	1.2%	23.3%	19.5%	96.9%
	Burnaby South	\$1,138,000	359.1	0.3%	2.3%	7.2%	4.5%	26.9%	22.2%	101.3%
	Coquitlam	\$1,134,000	354.6	-0.1%	1.7%	6.0%	1.3%	33.5%	27.6%	118.5%
	Ladner	\$1,178,800	342.4	-0.2%	3.0%	11.6%	3.3%	44.4%	37.5%	122.0%
	Maple Ridge	\$1,005,700	348.1	0.1%	2.4%	9.7%	1.5%	45.0%	43.5%	156.1%
	New Westminster	\$846,800	383.9	0.1%	2.3%	6.1%	4.5%	32.4%	29.1%	118.6%
	North Vancouver	\$1,394,600	320.5	-1.1%	-0.2%	4.6%	1.8%	24.7%	23.8%	93.3%
	Pitt Meadows	\$927,300	370.5	-1.4%	2.3%	11.5%	3.0%	42.6%	39.9%	161.1%
	Port Coquitlam	\$971,400	373.6	-0.5%	2.0%	7.2%	6.0%	45.4%	42.3%	150.6%
	Port Moody	\$1,128,800	356.5	0.7%	1.5%	2.8%	-3.9%	36.6%	30.3%	138.9%
	Richmond	\$1,187,900	390.1	0.0%	-0.4%	4.2%	4.3%	33.0%	20.6%	96.0%
	Squamish	\$1,103,300	360.3	-1.7%	1.2%	7.1%	-4.3%	36.5%	40.5%	163.6%
	Sunshine Coast	\$841,400	308.5	-2.7%	4.0%	3.3%	-5.4%	38.1%	46.6%	151.4%
	Tsawwassen	\$1,216,300	316.0	-0.5%	-0.5%	11.1%	-1.7%	28.3%	21.5%	102.3%
	Vancouver East	\$1,238,400	385.2	0.8%	3.7%	10.8%	5.8%	27.0%	23.9%	101.7%
	Vancouver West	\$1,346,300	316.5	-0.3%	2.0%	6.0%	3.8%	14.5%	4.4%	49.2%
	West Vancouver	\$2,660,200	286.8	0.4%	3.7%	7.6%	-3.7%	15.6%	5.6%	52.9%
	Whistler	\$1,399,000	314.3	-1.9%	0.7%	6.2%	-5.5%	39.6%	48.1%	171.4%
Single Family Detached	Lower Mainland	\$1,802,100	394.6	0.0%	3.2%	10.7%	2.8%	37.3%	35.8%	111.7%
	Greater Vancouver	\$2,018,500	375.3	0.3%	3.3%	9.7%	3.2%	31.8%	27.0%	91.5%
	Bowen Island	\$1,417,700	297.0	-2.6%	4.1%	5.6%	-8.6%	34.4%	47.5%	147.9%
	Burnaby East	\$1,923,700	411.4	-1.1%	5.5%	11.0%	12.7%	36.4%	39.0%	133.4%
	Burnaby North	\$2,047,100	391.4	0.3%	3.3%	10.3%	4.8%	33.2%	33.1%	114.2%
	Burnaby South	\$2,250,400	421.7	0.6%	3.4%	13.8%	7.6%	35.2%	33.0%	118.0%
	Coquitlam	\$1,798,000	416.3	0.1%	2.4%	6.8%	1.8%	40.2%	36.6%	153.8%
	Ladner	\$1,446,000	350.0	-0.3%	3.7%	16.9%	2.0%	45.5%	44.9%	128.6%
	Maple Ridge	\$1,310,600	382.8	0.3%	3.9%	11.7%	2.2%	47.5%	51.5%	178.8%
	New Westminster	\$1,587,300	393.0	-0.8%	4.0%	10.0%	9.0%	37.6%	40.5%	130.5%
	North Vancouver	\$2,268,500	352.1	-0.8%	0.0%	7.1%	2.7%	27.8%	32.1%	117.1%
	Pitt Meadows	\$1,317,800	396.3	-2.8%	3.4%	15.0%	6.3%	43.3%	45.8%	166.9%
	Port Coquitlam	\$1,438,600	405.2	1.0%	3.3%	10.4%	8.4%	49.2%	49.9%	173.6%
	Port Moody	\$2,076,500	394.2	0.3%	3.4%	4.7%	-2.8%	43.6%	33.0%	155.8%
	Richmond	\$2,199,700	447.7	0.8%	0.4%	7.1%	3.9%	33.7%	23.5%	115.4%
	Squamish	\$1,595,500	390.4	-5.3%	-3.1%	6.2%	-10.3%	31.8%	48.3%	205.0%
	Sunshine Coast	\$894,200	312.4	-3.8%	3.7%	3.0%	-6.4%	38.7%	50.9%	155.4%
	Tsawwassen	\$1,547,800	342.1	-0.8%	-0.4%	15.9%	-3.1%	31.7%	30.6%	123.9%
	Vancouver East	\$1,913,500	425.6	0.9%	5.0%	13.0%	6.3%	29.4%	30.2%	124.1%
	Vancouver West	\$3,519,100	365.7	1.8%	5.4%	7.8%	4.5%	17.4%	8.9%	64.9%
	West Vancouver	\$3,273,900	303.1	1.0%	5.2%	10.0%	-2.2%	17.6%	8.7%	61.6%
	Whistler	\$2,462,500	322.1	-6.1%	-2.2%	7.2%	-9.9%	37.6%	51.5%	158.9%

**HOW TO READ THE TABLE:**

- Benchmark Price: Estimated sale price of a benchmark property. Benchmarks represent a typical property within each market.
- Price Index: Index numbers estimate the percentage change in price on typical and constant quality properties over time. All figures are based on past sales.

x Month/Year Change %: Percentage change of index over a period of x month(s)/year(s)

In January 2005, the indexes are set to 100.

Townhome properties are similar to Attached properties, a category that was used in the previous MLSLink HPI, but do not include duplexes.

The above info is deemed reliable, but is not guaranteed. All dollar amounts in CDN.



Property Type	Area	Benchmark Price	Price Index	1 Month Change %	3 Month Change %	6 Month Change %	1 Year Change %	3 Year Change %	5 Year Change %	10 Year Change %
Townhouse	Lower Mainland	\$976,700	371.9	-0.2%	2.1%	6.6%	2.6%	40.7%	37.3%	139.3%
	Greater Vancouver	\$1,103,900	383.4	-0.1%	1.9%	5.0%	3.8%	36.4%	33.0%	137.0%
	Burnaby East	\$903,200	389.3	2.3%	3.3%	5.8%	4.7%	32.3%	35.8%	128.3%
	Burnaby North	\$914,900	375.9	1.4%	1.4%	4.2%	0.0%	32.2%	28.1%	132.0%
	Burnaby South	\$1,036,600	390.9	1.8%	4.5%	5.9%	8.4%	31.8%	27.3%	138.1%
	Coquitlam	\$1,071,300	417.7	0.9%	1.2%	5.5%	1.2%	41.4%	41.9%	170.5%
	Ladner	\$988,000	394.7	0.1%	1.4%	3.4%	8.9%	39.7%	29.5%	152.0%
	Maple Ridge	\$763,400	382.7	-0.8%	-0.6%	5.7%	2.1%	40.1%	38.5%	173.0%
	New Westminster	\$959,600	403.5	0.2%	1.6%	2.6%	3.1%	40.0%	34.9%	139.8%
	North Vancouver	\$1,320,100	353.6	-2.9%	1.4%	-3.2%	1.4%	31.1%	34.9%	131.3%
	Pitt Meadows	\$829,600	405.9	-0.8%	0.4%	8.8%	0.4%	40.4%	31.5%	179.7%
	Port Coquitlam	\$953,700	383.2	-2.2%	2.7%	7.9%	5.5%	43.4%	44.4%	170.4%
	Port Moody	\$1,057,200	407.6	2.8%	1.5%	7.0%	-2.6%	40.9%	40.9%	169.0%
	Richmond	\$1,120,800	404.5	-2.0%	0.1%	3.7%	6.8%	39.6%	30.4%	130.7%
	Squamish	\$1,065,600	383.0	2.1%	5.1%	6.7%	2.8%	46.7%	38.7%	202.3%
	Sunshine Coast	\$766,900	354.1	2.9%	5.6%	6.6%	4.1%	52.1%	48.0%	180.8%
	Tsawwassen	\$1,004,800	297.0	0.0%	-0.1%	0.2%	5.8%	24.5%	1.8%	82.1%
	Vancouver East	\$1,135,400	374.5	0.8%	2.4%	7.6%	3.7%	26.8%	24.3%	112.8%
	Vancouver West	\$1,498,300	340.8	0.1%	2.8%	7.7%	3.5%	21.5%	18.8%	103.6%
	Whistler	\$1,536,500	398.3	3.0%	5.5%	8.4%	4.7%	57.1%	54.9%	239.8%
Apartment	Lower Mainland	\$716,800	358.0	-0.3%	1.3%	6.0%	3.9%	26.7%	21.0%	114.4%
	Greater Vancouver	\$770,000	354.8	-0.2%	1.2%	5.4%	4.4%	23.4%	18.5%	111.7%
	Burnaby East	\$799,000	341.9	-0.6%	1.3%	7.2%	2.6%	23.8%	17.1%	108.5%
	Burnaby North	\$747,500	372.3	0.1%	-0.7%	4.2%	3.1%	26.9%	22.2%	127.7%
	Burnaby South	\$823,300	394.5	0.1%	2.2%	6.7%	5.8%	28.6%	21.3%	128.8%
	Coquitlam	\$742,600	421.0	0.1%	2.6%	7.2%	5.8%	31.6%	27.3%	162.6%
	Ladner	\$731,900	372.3	2.0%	3.8%	5.8%	2.8%	46.0%	45.3%	141.6%
	Maple Ridge	\$545,400	381.7	2.9%	2.5%	8.9%	0.5%	43.8%	38.2%	166.7%
	New Westminster	\$659,200	402.2	0.7%	1.8%	5.4%	3.1%	27.6%	23.1%	135.5%
	North Vancouver	\$817,400	329.2	0.4%	1.8%	6.8%	5.2%	25.6%	20.9%	119.0%
	Pitt Meadows	\$619,800	423.7	1.9%	3.0%	9.9%	1.2%	40.3%	32.0%	173.4%
	Port Coquitlam	\$626,600	428.0	-1.7%	0.2%	3.1%	2.5%	34.2%	31.9%	172.8%
	Port Moody	\$729,600	391.8	0.4%	1.8%	4.8%	1.6%	28.8%	27.4%	154.7%
	Richmond	\$747,000	410.4	0.8%	0.0%	2.5%	6.5%	28.6%	23.2%	129.4%
	Squamish	\$633,600	375.8	2.1%	6.1%	8.4%	1.3%	40.2%	33.2%	208.5%
	Sunshine Coast	\$596,000	340.0	1.6%	7.8%	7.8%	-1.4%	30.3%	17.7%	131.6%
	Tsawwassen	\$702,300	329.3	1.7%	3.5%	5.7%	2.7%	33.1%	24.4%	116.5%
	Vancouver East	\$723,900	417.2	0.8%	2.3%	6.8%	4.0%	17.4%	16.5%	122.4%
	Vancouver West	\$847,000	323.3	-2.2%	-0.3%	4.4%	3.4%	11.9%	7.8%	91.0%
	West Vancouver	\$1,356,700	264.4	0.8%	4.3%	5.1%	9.6%	29.7%	9.5%	86.5%
	Whistler	\$729,000	313.5	2.5%	6.8%	11.6%	2.2%	48.9%	43.8%	205.6%

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Lower Mainland includes areas serviced by both Real Estate Board of Greater Vancouver & Fraser Valley Real Estate Board.

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## Greater Vancouver 5 Year Trend

REAL ESTATE BOARD  
OF GREATER VANCOUVER



Residential — Detached — Townhouse — Apartment

Jan 2005 HPI = 100

410

360

310

260

210

160

110

60

Price Index

Aug 2023  
Jun 2023  
Apr 2023  
Feb 2023  
Dec 2022  
Oct 2022  
Aug 2022  
Jun 2022  
Apr 2022  
Feb 2022  
Dec 2021  
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Aug 2020  
Jun 2020  
Apr 2020  
Feb 2020  
Dec 2019  
Oct 2019  
Aug 2019  
Jun 2019  
Apr 2019  
Feb 2019  
Dec 2018  
Oct 2018  
Aug 2018

# MLS® SALES Facts



August  
2023

Note: Median Selling Prices are not reported for areas with less than 20 sales or for the Gulf Islands

# MLS® LISTINGS Facts



August  
2023



\* Year-to-date listings represent a cumulative total of listings rather than total active listings.

# Listing & Sales Activity Summary

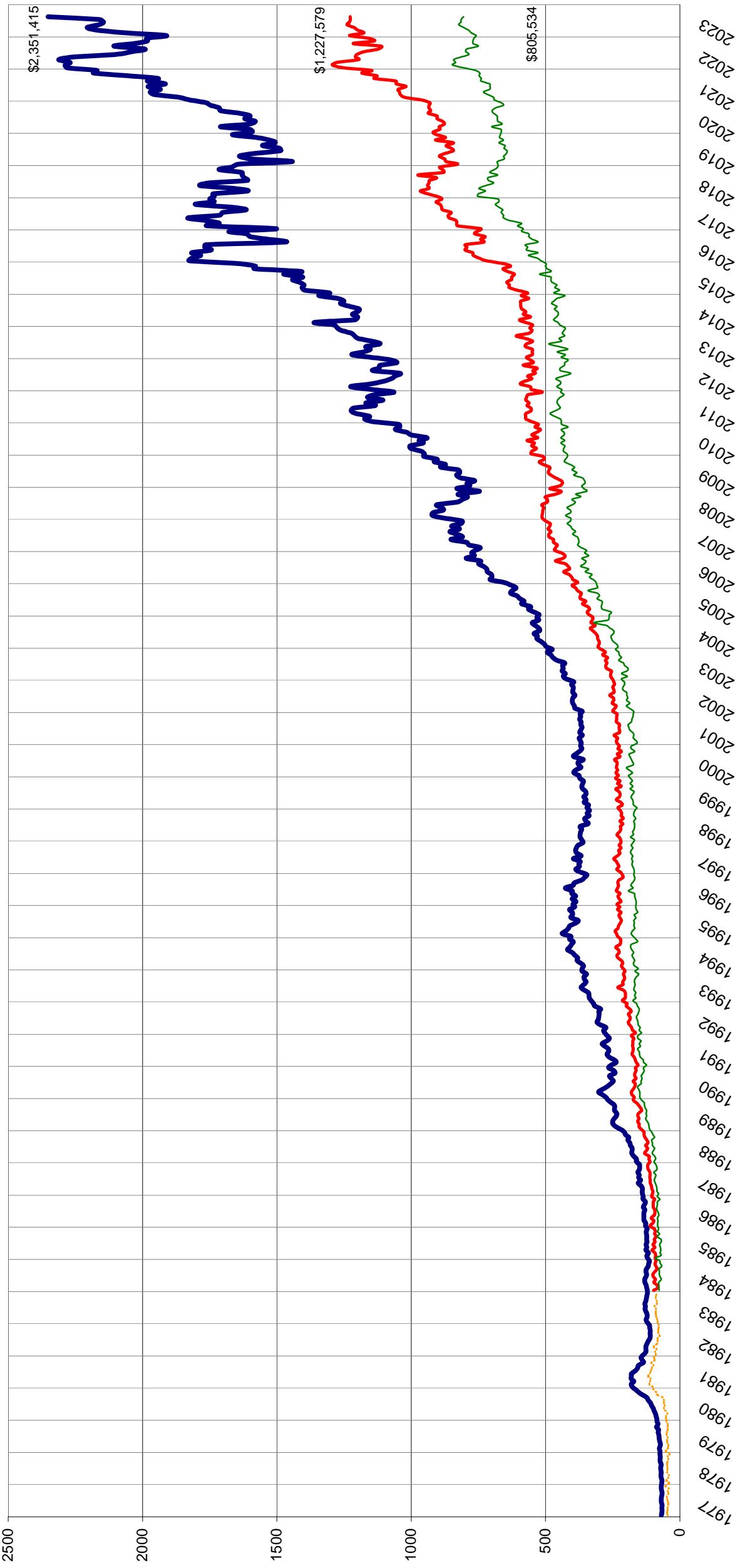
	Listings						Sales					
	1 Aug 2022	2 Jul 2023	3 Aug 2023	Col. 2 & 3 Percentage Variance	5 Aug 2022	6 Jul 2023	7 Aug 2023	Col. 6 & 7 Percentage Variance	9 Jun 2022 - Aug 2022	10 Jun 2023 - Aug 2023	Col. 9 & 10 Percentage Variance	
<b>BURNABY</b>												
DETACHED	80	106	101	% -4.7	50	59	44	% -25.4	155	168	8.4	
ATTACHED	61	78	75	-3.8	32	52	52	0.0	116	171	47.4	
APARTMENTS	244	381	325	-14.7	181	212	207	-2.4	569	677	19.0	
<b>COQUITLAM</b>												
DETACHED	80	108	72	% -33.3	49	69	47	% -31.9	145	201	38.6	
ATTACHED	47	93	72	-22.6	34	54	37	-31.5	77	147	90.9	
APARTMENTS	132	198	150	-24.2	73	100	119	19.0	265	344	29.8	
<b>DELTA</b>												
DETACHED	58	66	55	% -16.7	20	29	23	% -20.7	75	95	26.7	
ATTACHED	20	34	18	-47.1	12	16	16	0.0	37	46	24.3	
APARTMENTS	17	21	13	-38.1	18	14	13	-7.1	48	44	-8.3	
<b>MAPLE RIDGE/PITT MEADOWS</b>												
DETACHED	144	188	171	% -9.0	63	83	61	% -26.5	191	251	31.4	
ATTACHED	67	66	63	-4.5	33	43	49	14.0	117	154	31.6	
APARTMENTS	59	62	70	12.9	32	41	32	-22.0	108	135	25.0	
<b>NORTH VANCOUVER</b>												
DETACHED	83	106	85	% -19.8	42	58	37	% -36.2	148	184	24.3	
ATTACHED	47	51	52	2.0	21	28	38	35.7	84	101	20.2	
APARTMENTS	96	146	115	-21.2	61	99	85	-14.1	263	306	16.3	
<b>NEW WESTMINSTER</b>												
DETACHED	26	27	30	% 11.1	12	25	19	% -24.0	37	63	70.3	
ATTACHED	9	21	21	0.0	17	16	7	-56.3	41	41	0.0	
APARTMENTS	83	137	103	-24.8	48	78	61	-21.8	192	221	15.1	
<b>PORT MOODY/BELCARRA</b>												
DETACHED	14	34	28	% -17.6	5	18	12	% -33.3	33	51	54.5	
ATTACHED	13	26	15	-42.3	12	22	12	-45.5	40	49	22.5	
APARTMENTS	50	45	32	-28.9	16	41	34	-17.1	62	134	116.1	
<b>PORT COQUITLAM</b>												
DETACHED	39	51	52	% 2.0	28	27	28	3.7	80	84	5.0	
ATTACHED	21	27	23	-14.8	25	14	13	-7.1	63	48	-23.8	
APARTMENTS	43	42	40	-4.8	25	32	28	-12.5	99	101	2.0	
<b>RICHMOND</b>												
DETACHED	120	162	150	% -7.4	56	58	63	8.6	182	216	18.7	
ATTACHED	76	109	97	-11.0	48	70	63	-10.0	184	207	12.5	
APARTMENTS	177	266	247	-7.1	122	163	193	18.4	419	548	30.8	
<b>SUNSHINE COAST</b>												
DETACHED	71	93	103	% 10.8	29	36	41	13.9	113	122	8.0	
ATTACHED	7	12	9	-25.0	3	8	6	-25.0	9	26	188.9	
APARTMENTS	9	9	13	44.4	4	3	6	100.0	12	17	41.7	
<b>SQUAMISH</b>												
DETACHED	28	30	36	% 20.0	8	20	15	% -25.0	40	53	32.5	
ATTACHED	12	21	22	4.8	8	12	18	50.0	34	46	35.3	
APARTMENTS	16	9	18	100.0	6	8	14	75.0	19	35	84.2	
<b>VANCOUVER EAST</b>												
DETACHED	111	155	140	% -9.7	57	90	80	% -11.1	188	266	41.5	
ATTACHED	91	118	78	-33.9	52	68	43	-36.8	146	184	26.0	
APARTMENTS	131	231	162	-29.9	86	127	127	0.0	324	410	26.5	
<b>VANCOUVER WEST</b>												
DETACHED	156	175	141	% -19.4	57	69	69	0.0	174	213	22.4	
ATTACHED	79	126	101	-19.8	41	44	45	2.3	123	151	22.8	
APARTMENTS	495	721	579	-19.7	282	325	319	-1.8	899	1034	15.0	
<b>WHISTLER/PEMBERTON</b>												
DETACHED	18	27	35	% 29.6	8	9	7	% -22.2	25	35	40.0	
ATTACHED	21	33	20	-39.4	13	17	18	5.9	37	51	37.8	
APARTMENTS	20	29	18	-37.9	23	14	15	7.1	50	55	10.0	
<b>WEST VANCOUVER/HOWE SOUND</b>												
DETACHED	113	131	107	% -18.3	28	23	34	% 47.8	90	85	-5.6	
ATTACHED	6	17	9	-47.1	4	2	5	150.0	16	13	-18.8	
APARTMENTS	30	33	31	-6.1	21	23	17	-26.1	54	62	14.8	
<b>GRAND TOTALS</b>												
DETACHED	1141	1459	1306	<b>-10.5</b>	512	673	580	<b>-13.8</b>	1676	2087	<b>24.5</b>	
ATTACHED	577	832	675	<b>-18.9</b>	355	466	422	<b>-9.4</b>	1124	1435	<b>27.7</b>	
APARTMENTS	1602	2330	1916	<b>-17.8</b>	998	1280	1270	<b>-0.8</b>	3383	4123	<b>21.9</b>	



## Residential Average Sale Prices - January 1977 to August 2023

— DETACHED — DOTTED CONDOMINIUM — RED ATTACHED — GREEN APARTMENTS

IN THOUSANDS (\$)



NOTE: From 1977 - 1984 condominium averages were not separated into attached & apartment.

