

Market Conditions

Understanding the current market conditions and specifically the market conditions for real estate in your area will assist you in making the decision of listing your home for the appropriate price that will help it sell quickly. Knowing whether you are situated in a buyer's market, a seller's market or a balanced market and understanding the current real estate trends are very important. As your REALTOR I look at all of these factors and then prepare a complete analysis to help determine the best list price for your home. When markets fluctuate and you are in the process of selling your home remember, when your home may sell for less the home that you buy will also be affected by the market fluctuation and you will likely be able to purchase it for less. Looking at all of the factors that affect the bottom line is just one of the things I will assist with as your realtor.