

Active Seller's Plan

What To Expect On Offer Night



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Active Seller's Plan

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What to expect on offer night

(See digital copy for hyperlinks)

Here is a rundown of what to expect:

- A. We will bring a print out and summarize all of the offer in [this spreadsheet](#)
- B. We will bring you a copy of the [Sellers net sheet](#) for you to do your number crunching.
- C. On the morning of offer day we will send an email [similar to this](#) to ALL of the showing agents to give them a lay of the land and what to expect on offer night.
- D. [FAQs with offers](#) - What you can do with each offer

We will update you as new offers get registered, but not the details of these offers as we likely will not have them until the deadline. We have asked all offers to be registered and submitted by 1pm. We will coordinate with you on the day of, if you would like to do this remotely or in person. We usually like to review them with you around 3pm

When we have decided which offer we prefer to work with we will go through that offer in fine detail. Here you can find a [layman's terms version](#) of an offer similar to the one we will be reviewing.

Here are some [thoughts and considerations](#) we want to assist you with when looking at the merits of each offer

We never count on needing the contingency plan, but if we feel it might be necessary we will bring it up a little closer too.

Here are all of the solds similar to yours over the past 2 weeks for your reference.

We've also been hard at work discussing your listing and competing listings with other agents. Please see all of that information [here](#).

See an example of a weekly report that we put together for your home. [HERE](#)

Next Article:
FAQ's About Offers



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