

Active Seller's Plan

Showing Expectations



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Active Seller's Plan

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Showing Expectations

(See digital copy for hyperlinks)

Timing:

- It doesn't happen overnight so don't worry about packing, we have a calendar of events and a scheduling coordinator to help you.

We will call to prequalify the showings

to ensure:

1. Financial viability
2. Likelihood that your property is for them
 - We follow up with every showing to provide you feedback

We have detailed showing instructions provided to agents when their showing is confirmed, but we know based on experience:

1. Sometimes people just won't show up
2. Sometimes people may leave their shoes on
3. We will ask people to turn off the lights after showing, you may find that they leave them on
4. We follow up 2 x with every showing, sometimes we just won't get feedback...
5. A backdoor might go unlocked...
6. Sometimes an agent might just show up without their client to preview your home.

It's no wonder agents sometimes get a bad wrap...We know that these things can be frustrating, to say the least. If you let us know we will of course bring up the concerns with the other agent and/ or their broker.

We're here for you every step of the way! At any time.

**Next Article:
What to expect on offer night**



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