

# Buyer's Plan

---

## Identifying Needs Vs. Wants



**BUSCHTEAM.CA**  
Real Estate Professionals



**REALTY PLUS**  
INDEPENDENTLY OWNED AND OPERATED, BROKERAGE

# Buyer's Plan

## Table of Contents



1/7  
**Top 10 Reasons to Buy with "The Busch Team"**



5/7  
**Viewing Homes**



2/7  
**So You've Decided to Buy Your Home With Us**



6/7  
**Offers / Lingo / Deposits**



3/7  
**Financing**



7/7  
**Closing the Deal**



4/7  
**Identifying Needs Vs. Wants**  
(Current Article)

# Identifying Needs Vs. Wants

A lot of time and effort goes into finding the right home. Once you know what you can afford, it is important to assess your needs and wants so that you can focus your search on properties that meet your standards. For starters, consider the following:

- **Location (proximity to work, schools districts,, shopping, transit, etc.)**
- **Type of home (detached, semi, townhouse, condo, etc.)**
- **Condition (turn-key, fixer-upper, etc.)**
- **Features (# of beds/baths, parking, backyard, etc.)**

Also, consider all of your options, including the benefits of purchasing a new build vs. a resale home. See how we help [here](#).

Create space for everyone involved in the process to share their thoughts. If you have a partner or kids, consider allowing everyone to make their own lists and compare notes in a family meeting.

While our approach is to ensure you find your dream home, inevitably there will be tradeoffs. It's important not to set your expectations out of reach. Don't expect to find a 10/10 unless you have a \$5 million budget.

Don't worry, you can rest assured that we are here to help you set realistic goals and sort through the options to find you the perfect home at the best price with as many of your needs and wants as possible.

Once we gather all of this information from you, we will input it into our database and create a personalized search. You will receive daily email updates with all new listings that match your criteria along with any relevant market changes.

You will notice some of the listings are duplicated; this is because we are members of multiple real estate boards. This is just another advantage of buying with us.

If you would like us to adjust your search criteria at any point, just let us know! [Realtor.ca](#) is a great tool for browsing listings, but your search portal will be the most up-to-date.

**DO** [Map out a timeline](#) & have a strategy. Involve us in this planning ASAP.

**DO** look at all of your options including [buying a new build](#)

**We're always just a call/text/email away, so feel free to reach out at any time!**

**\*See copy on our site for hyperlinks**

**Next Article:**  
**[Viewing Homes](#)**

