

Buyer's Plan

So You've Decided to Buy Your Home with Us



BUSCHTEAM.CA
Real Estate Professionals

ROYAL LEPAGE
REALTY PLUS
INDEPENDENTLY OWNED AND OPERATED, BROKERAGE

Buyer's Plan

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So You've Decided to Buy Your Home with Us

Thanks for choosing us! It's an exciting time, and you probably have many questions. If we have done our job right, this guide should provide answers to many of those questions. If you still need more information, just ask!

Let's start with the basics...

8 Steps To Finding The Right Home:

1. Choose an agent that's right for you ✓
2. Explore financing options & get pre-approved
3. Identify needs vs. wants
4. Browse homes online & schedule home tours
5. Make an offer
6. Go under contract & fulfill offer conditions
7. Update utilities & transfer services
8. Close the deal & move into your new home!

Before you head to your bank, it is important to decide on a timeline for your purchase. Do you currently own a home? Will you sell first or buy first? Truth is, each person's circumstances are completely different. Read more [here](#).



Sell first or buy first?

Sell first
Benefits
<ul style="list-style-type: none">• Know exactly how much money you have available• Make a firm offer when you're ready to buy
Risks
<ul style="list-style-type: none">• May need to find temporary accommodations while you find the right home• May need to "settle" for a home that's not ideal

Buy first
Benefits
<ul style="list-style-type: none">• Take your time looking; no pressure to buy
Risks
<ul style="list-style-type: none">• Need cash for down payment• Risk owning two homes for a time• Pressure to sell; may not get the price you want

*Note: If you're purchasing at some unknown date and selling afterwards, you may want to have professional photos of your yard/pool/garden done in the summer. We can arrange for this ASAP if needed.

We will soon ask you to sign a buyer representation agreement with us, which looks something like [this](#). This contract outlines our exclusive right to act on your behalf as well as offer you our experience, knowledge, skills, and support for some period of time.

We will also ask for your photo ID (driver's license or passport) for FINTRAC identification - a legal requirement of all real estate deals. If you will be purchasing/signing on behalf of a company or estate, we will need supporting documentation that validates your authority to do so.

Read up on some other common real estate terminology [here](#).

***See copy on our site for hyperlinks**

Remember, we're always just a call/text/email away, so feel free to reach out at any time!

**Next Article:
Financing**

