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## Quick Review

In January, 2021, we have seen 465 properties listed which has resulted in a 66.67% increase from January, 2020 in which 279 properties were listed; we have seen a year to date value of 465 in 2021 and 279 in 2020 resulting in a 66.67% increase.

In January, 2021, we have seen a total value of 314 sold properties which has resulted in an 86.90% increase from January, 2020 in which 168 listings were sold; we have seen a year to date value of 314 in 2021 and 168 in 2020 resulting in an 86.90% increase.

The average sales price in January, 2021 is \$669K, a 14.48% decrease from January, 2020. The average sales price of January, 2020 was \$783K. We have seen a year to date average sales price of \$669K in 2021 and \$783K in 2020 resulting in a 14.48% decrease.

The average ask to sell ratio in January, 2021 was 0.995, a 2.81% decrease from January, 2020 with an ask to sell ratio of 1.024. We have seen a year to date average ask to sell ratio of 0.995 in 2021 and 1.024 in 2020 resulting in a 2.81% decrease.

## Key Figures

	Jan, 2021	Jan, 2020	Percent Change
<i>New Listings</i>	465	279	+66.67%
<i>Average Asking Price</i>	\$768K	\$904K	-15.09%
<i>Sold Properties</i>	314	168	+86.90%
<i>Average Sale Price</i>	\$669K	\$783K	-14.48%
<i>Days on Market Until Sale</i>	31.00	18.00	+72.22%
<i>Average Ask to Sell Ratio</i>	0.995	1.024	-2.81%

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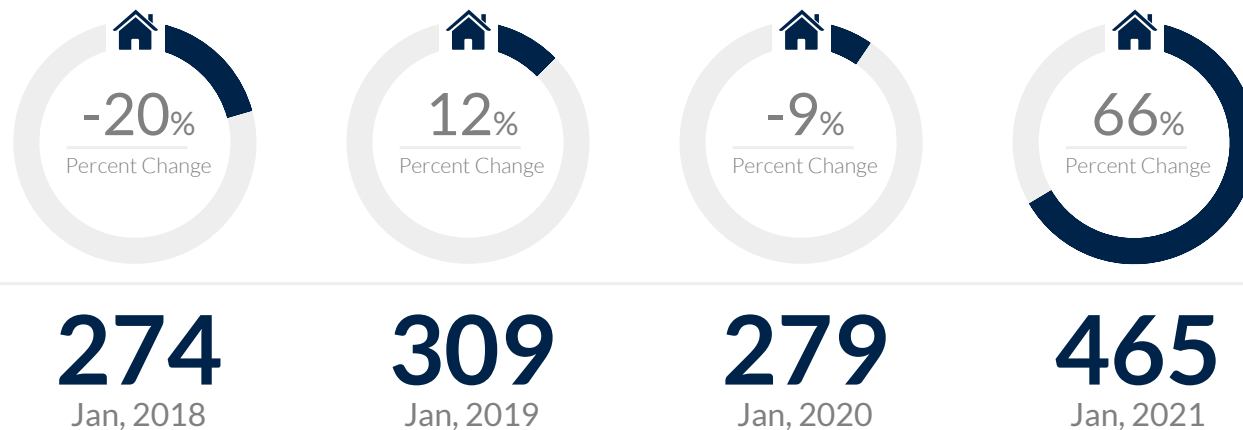
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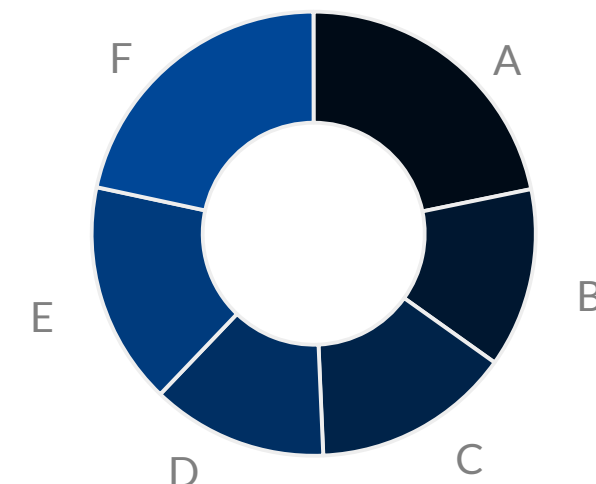
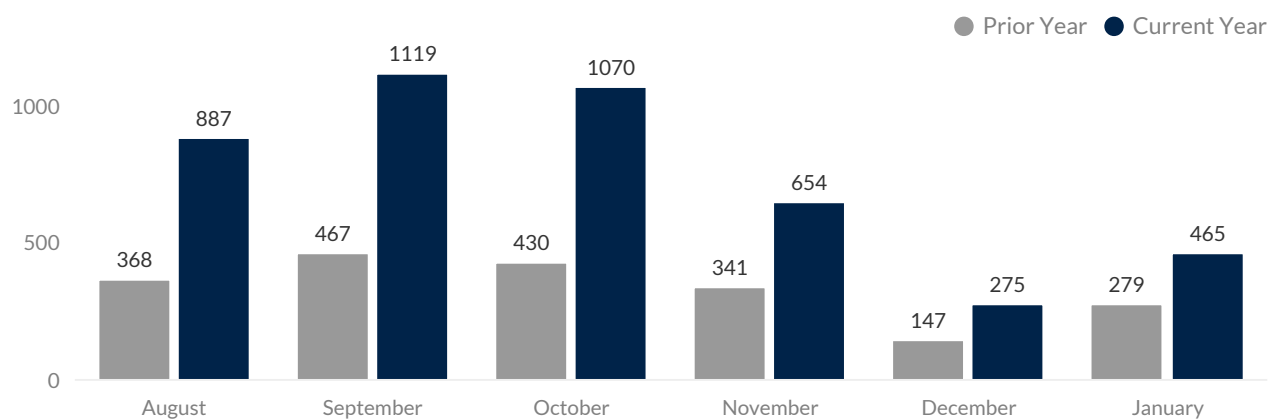
## New Listings

Overview of the number of listings which have been added to the market as of January, 2021



## Monthly New Listings

Overview of the number of listings which have been added to the market on a monthly basis



### A JAN, 2021

There were 465 new listings, a 66.67% increase from January, 2020

### B JAN, 2020

There were 279 new listings, a 9.71% decrease from January, 2019

### C JAN, 2019

There were 309 new listings, a 12.77% increase from January, 2018

### D JAN, 2018

There were 274 new listings, a 20.81% decrease from January, 2017

### E JAN, 2017

There were 346 new listings, a 25.11% decrease from January, 2016

### F JAN, 2016

There were 462 new listings, a 9.77% decrease from January, 2015



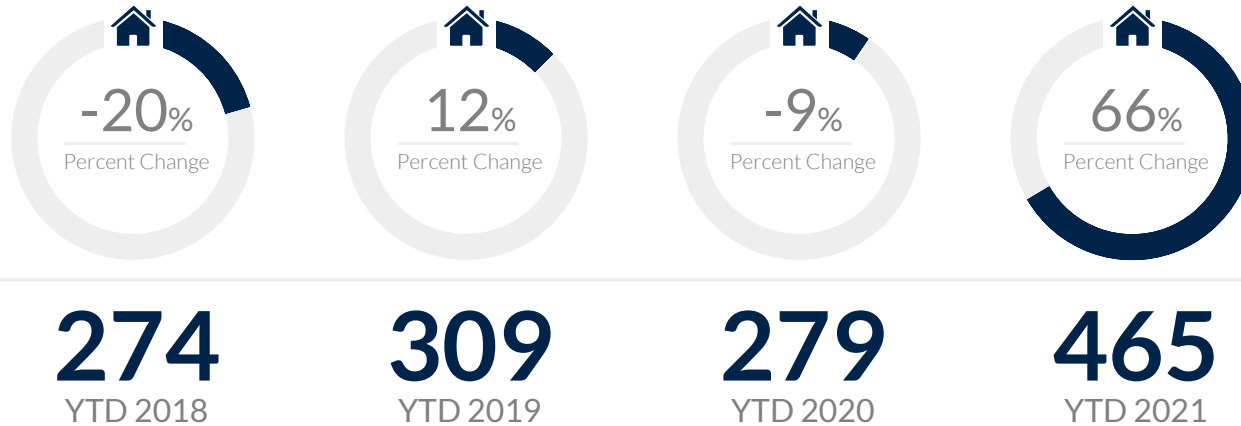
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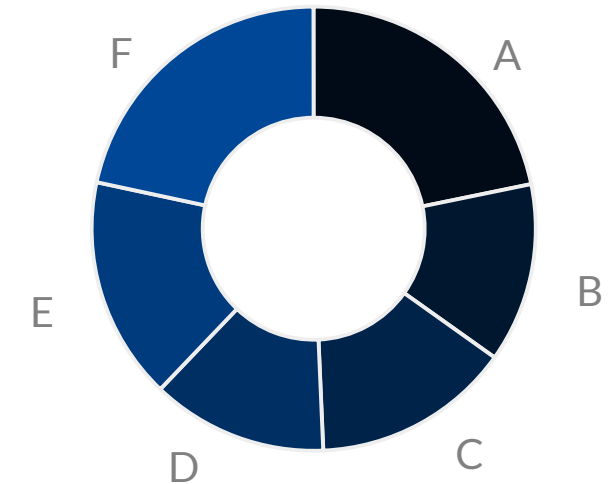
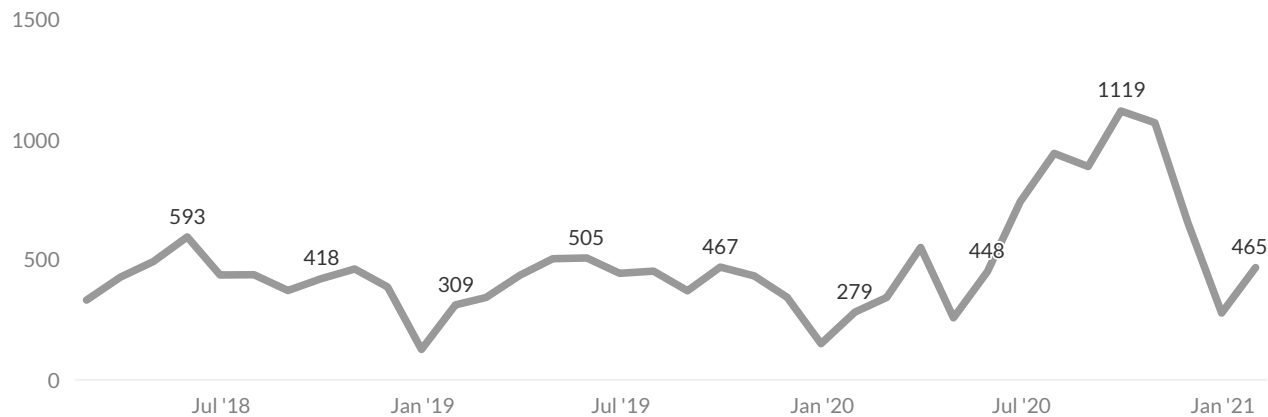
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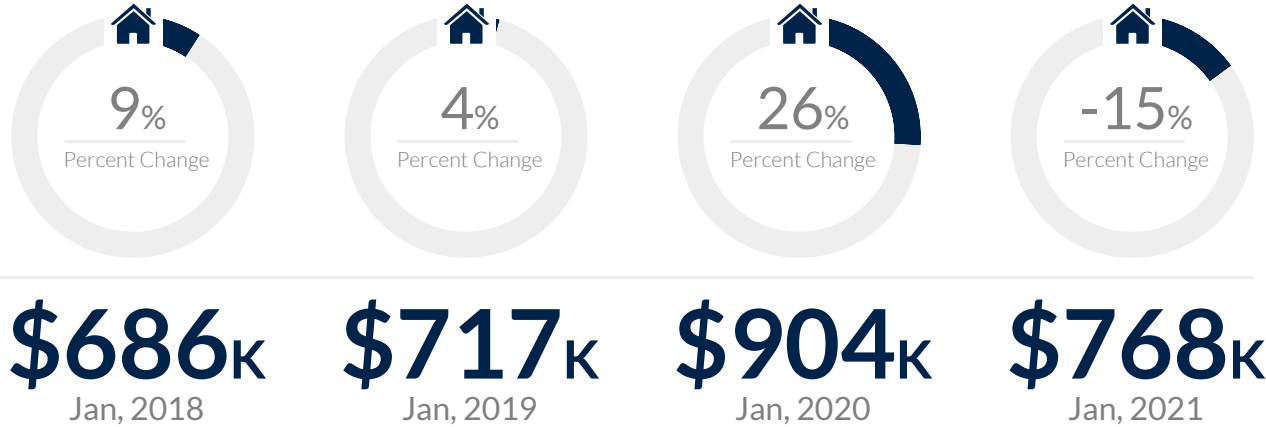
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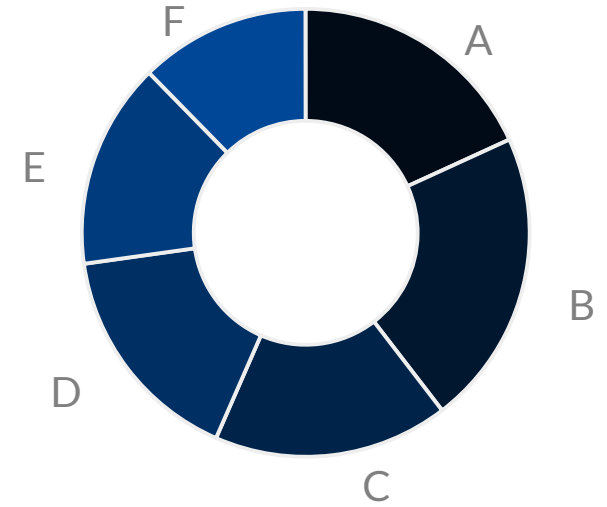
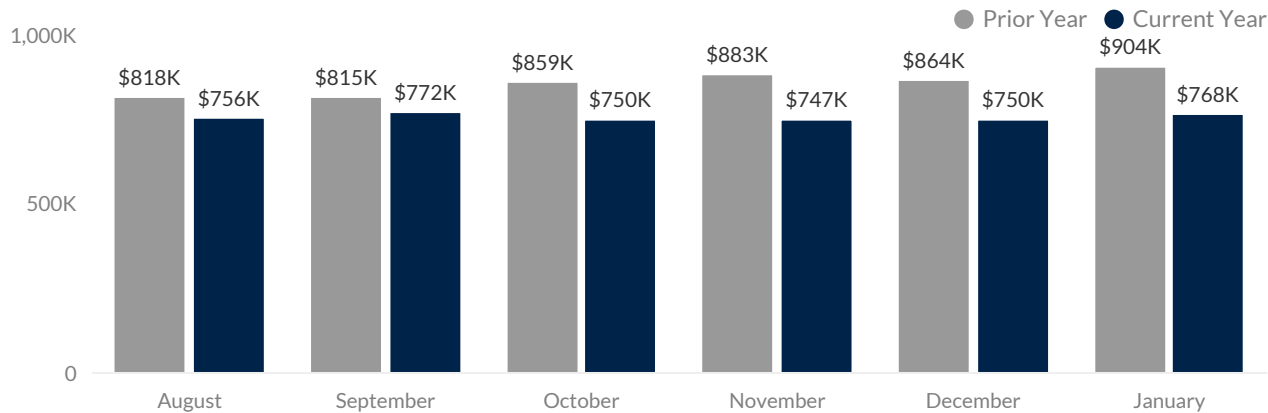
## Average Asking Price

Overview of the average asking price based on new listings as of January, 2021



## Monthly Sales Price

Overview of the average average price based on new listings on a monthly basis



### A JAN, 2021

The average asking price was \$768K, a 15.09% decrease from January, 2020

### B JAN, 2020

The average asking price was \$904K, a 26.13% increase from January, 2019

### C JAN, 2019

The average asking price was \$717K, a 4.46% increase from January, 2018

### D JAN, 2018

The average asking price was \$686K, a 9.26% increase from January, 2017

### E JAN, 2017

The average asking price was \$628K, a 20.61% increase from January, 2016

### F JAN, 2016

The average asking price was \$521K, a 10.76% increase from January, 2015



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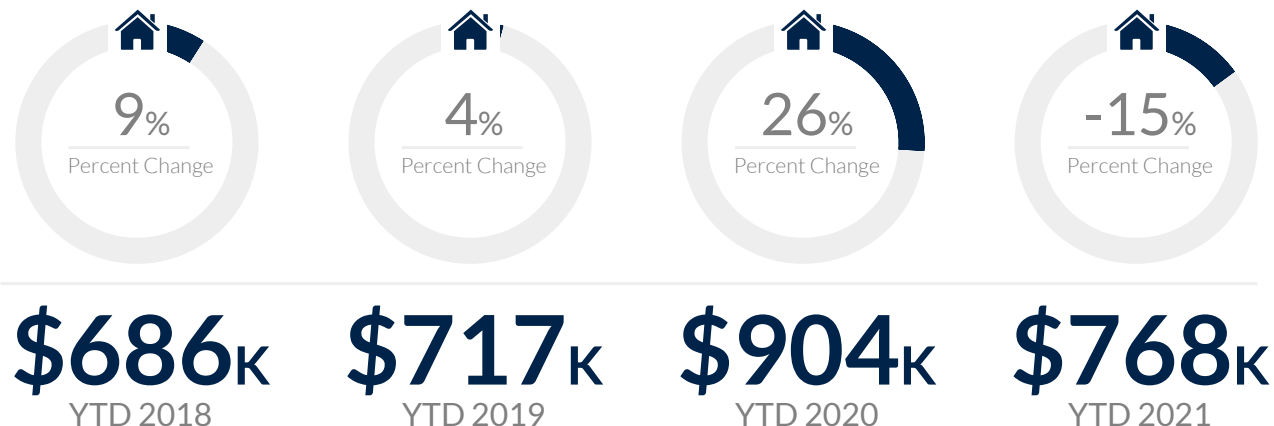
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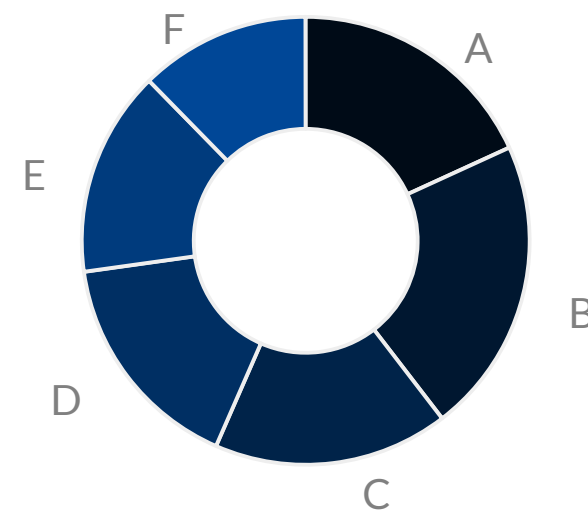
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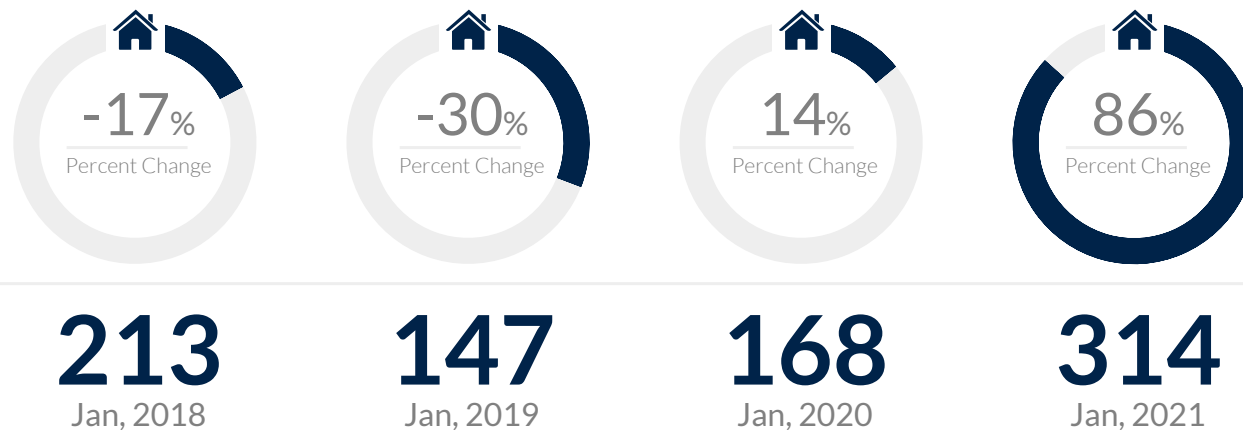
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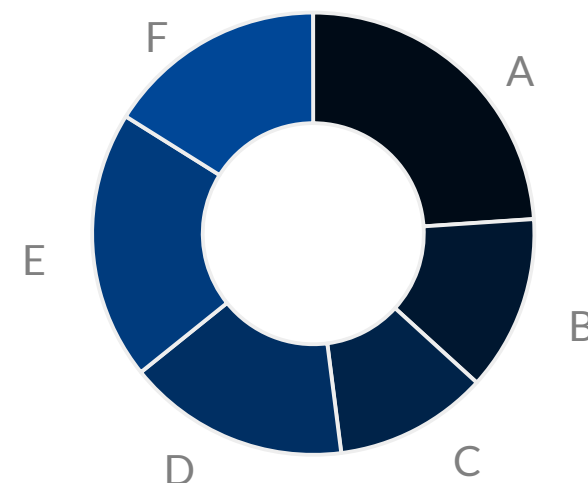
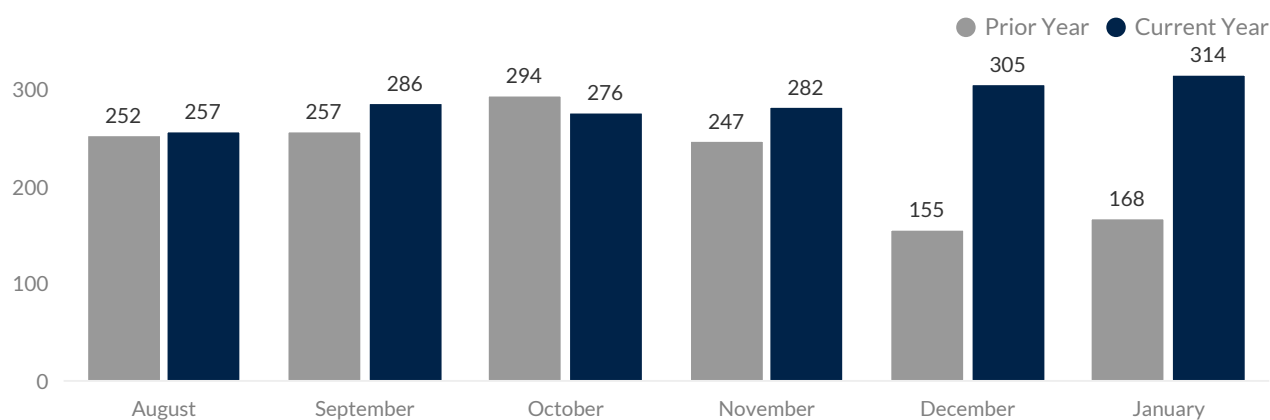
## Sold Properties

Overview of the number of sold properties as of January, 2021



## Monthly Sold Properties

Overview of the number of sold properties on a monthly basis



### A JAN, 2021

There were 314 sold properties, an 86.90% increase from January, 2020

### B JAN, 2020

There were 168 sold properties, a 14.29% increase from January, 2019

### C JAN, 2019

There were 147 sold properties, a 30.99% decrease from January, 2018

### D JAN, 2018

There were 213 sold properties, a 17.44% decrease from January, 2017

### E JAN, 2017

There were 258 sold properties, a 22.27% increase from January, 2016

### F JAN, 2016

There were 211 sold properties, a 40.67% increase from January, 2015



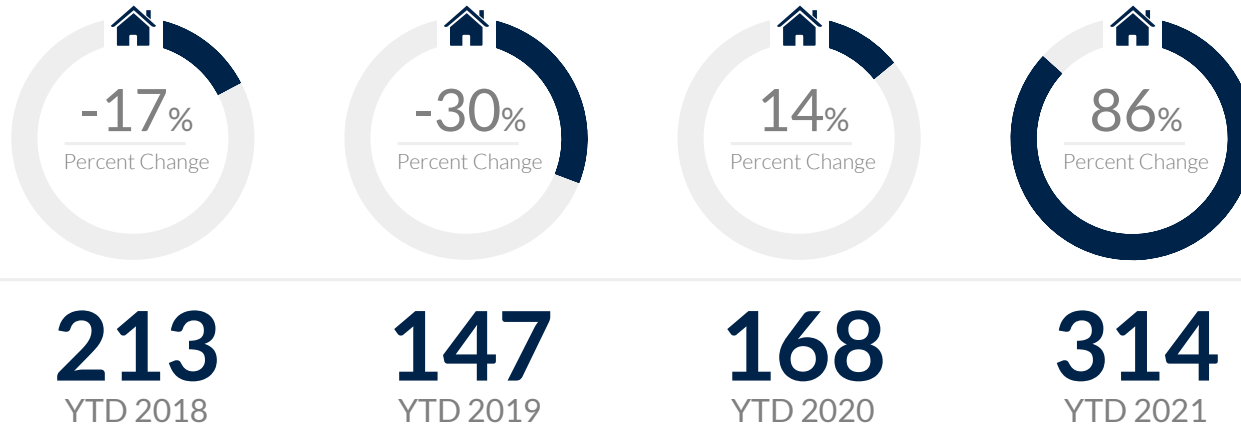
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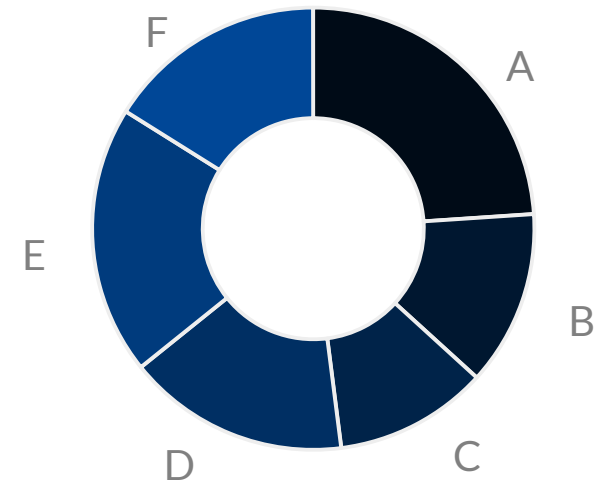
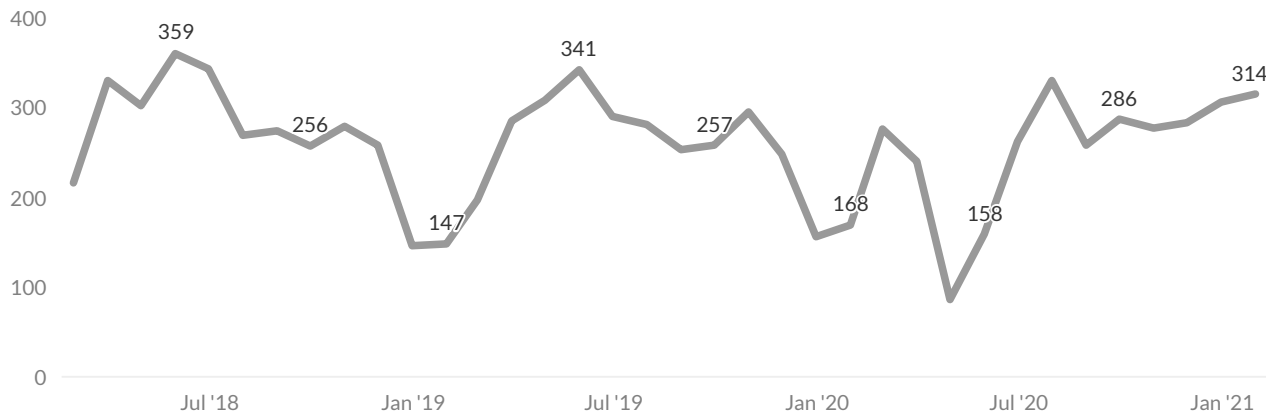
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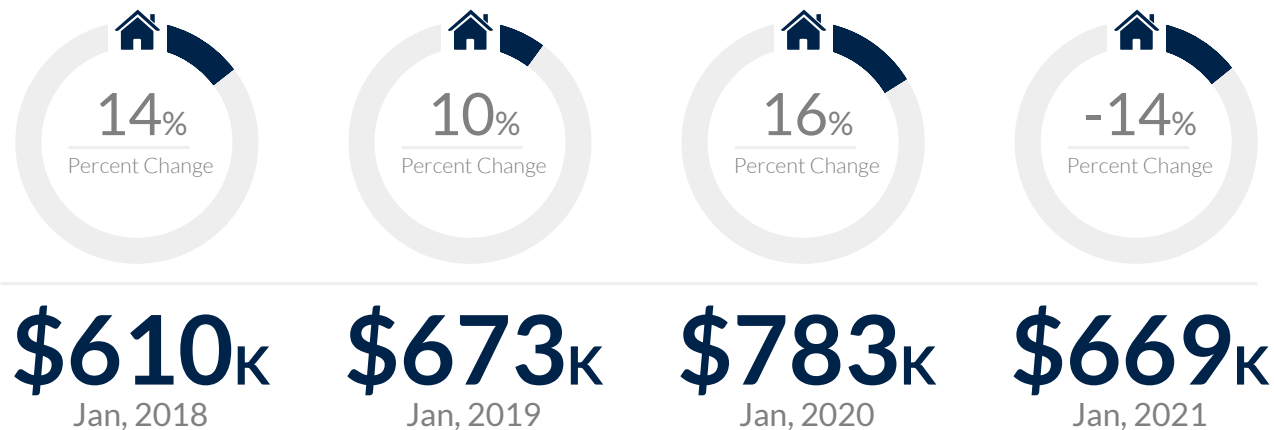
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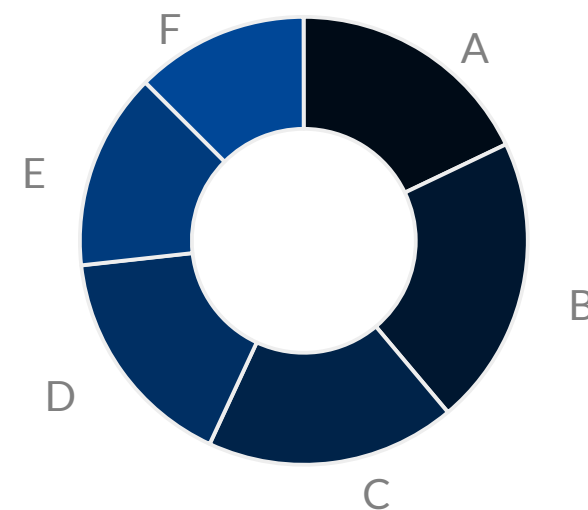
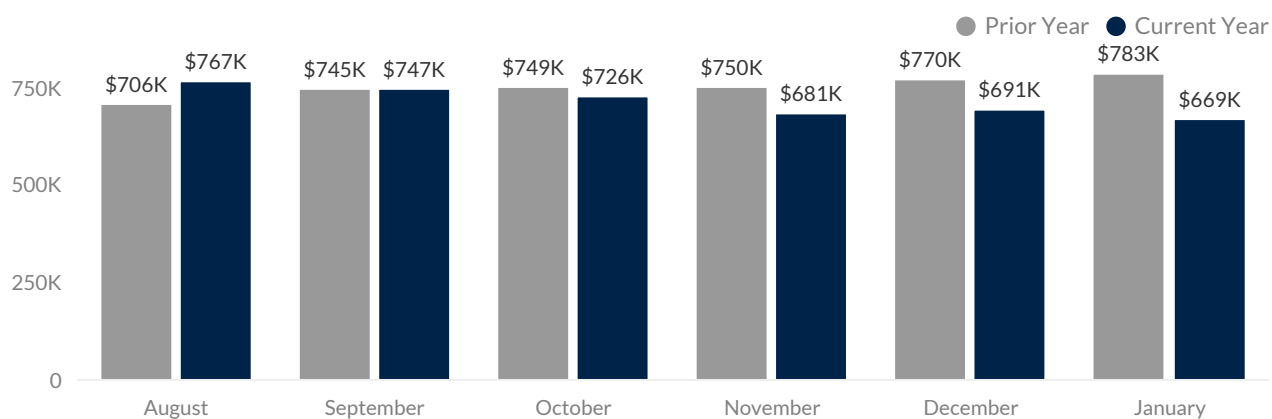
## Average Sale Price

Overview of the average selling price based on sold listings as of January, 2021



## Monthly Sales Price

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### B JAN, 2020

The average sales price was \$783K, a 16.29% increase from January, 2019

### C JAN, 2019

The average sales price was \$673K, a 10.27% increase from January, 2018

### D JAN, 2018

The average sales price was \$610K, a 14.74% increase from January, 2017

### E JAN, 2017

The average sales price was \$532K, a 13.94% increase from January, 2016

### F JAN, 2016

The average sales price was \$467K, a 17.68% increase from January, 2015





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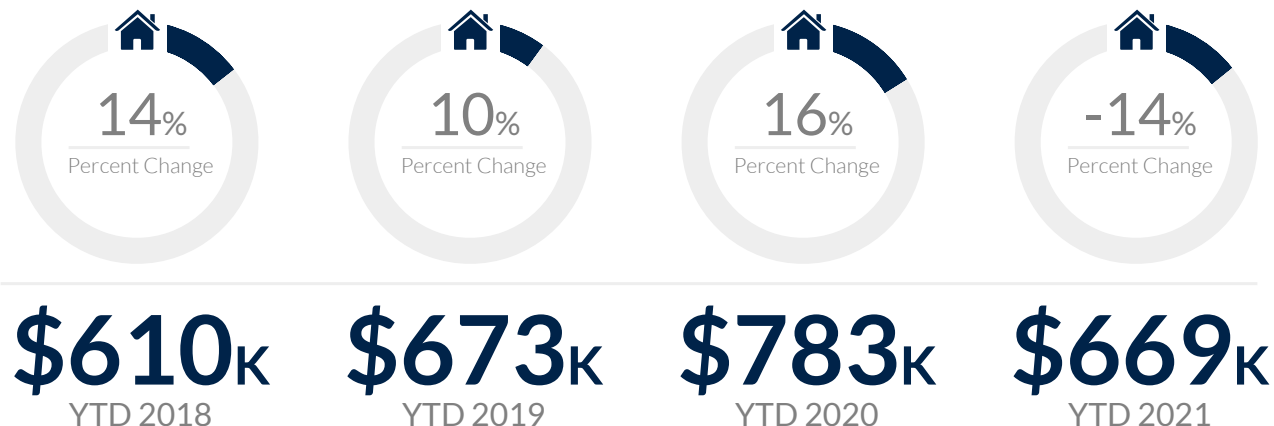
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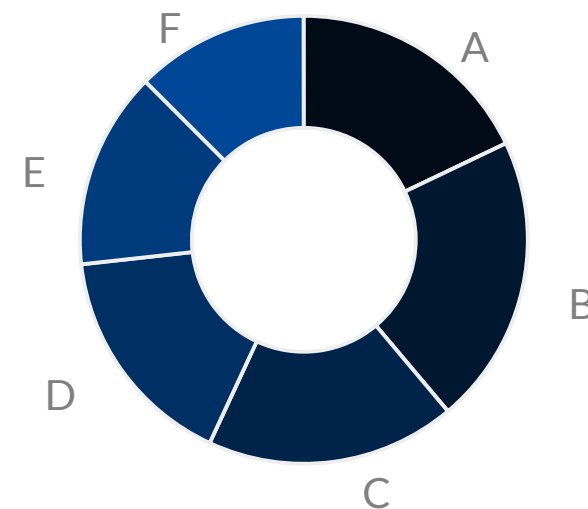
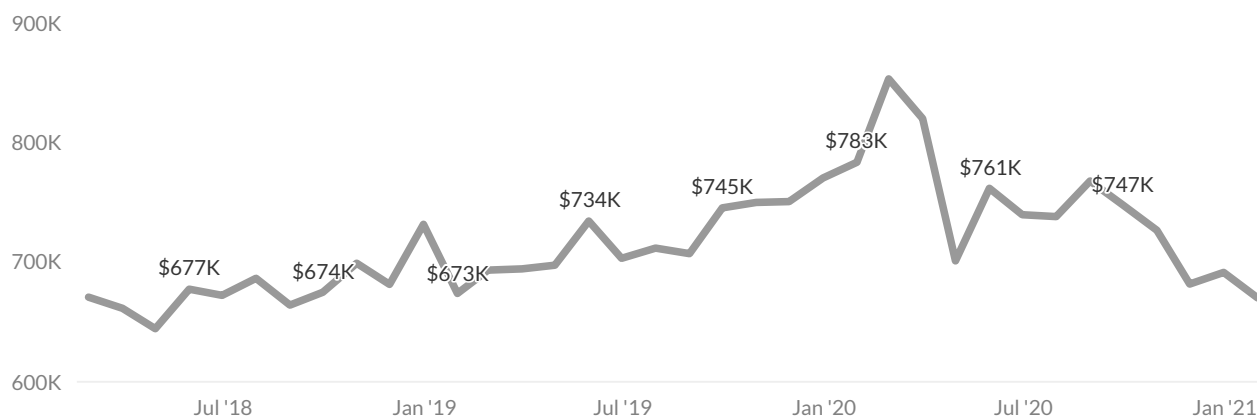
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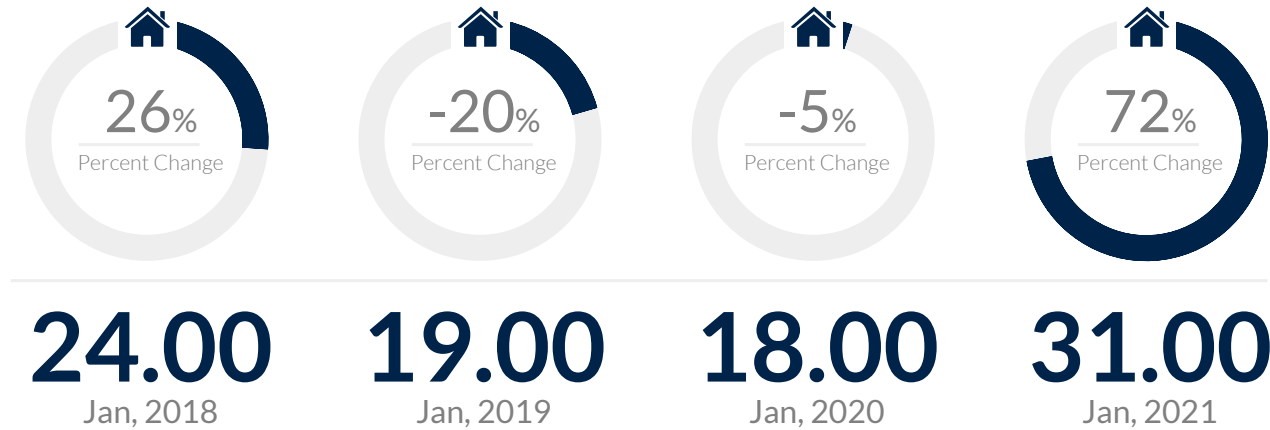
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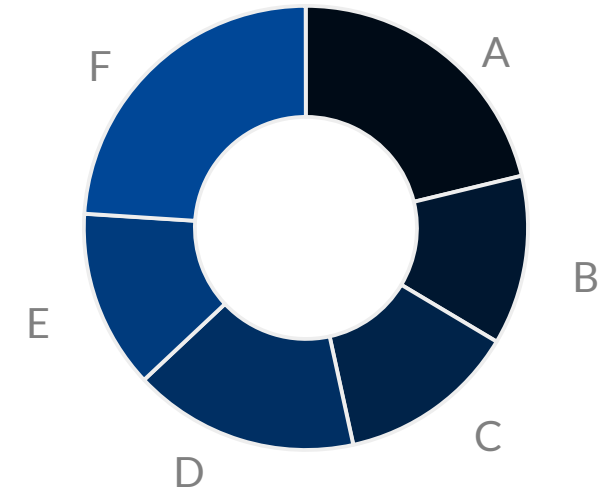
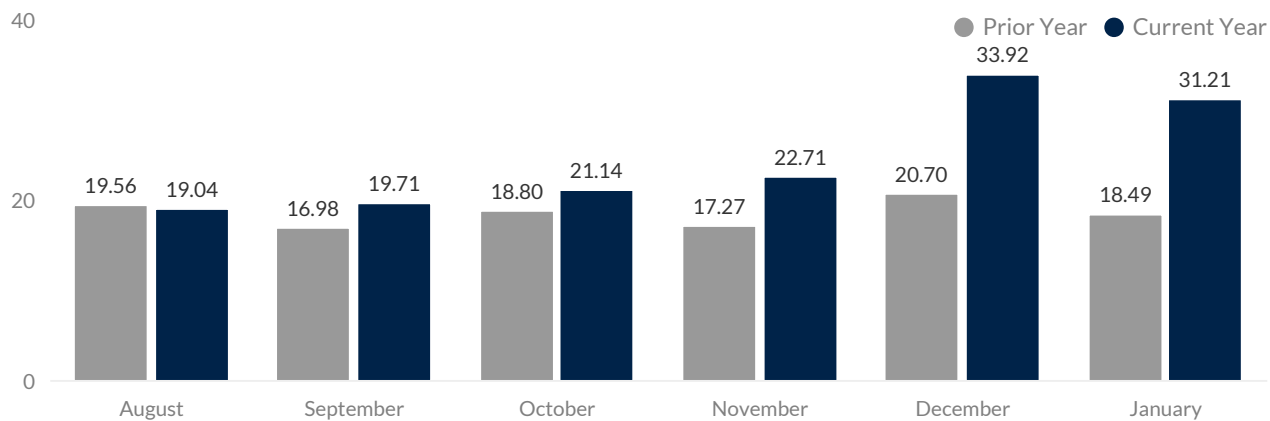
## Days on Market Until Sale

Overview of the average number of days that sold listings as of January, 2021 have been on the market for



## Monthly Days on Market

Overview of the average number of days that sold listings have been on the market for on a monthly basis



### A JAN, 2021

The average days on market was 31.00, a 72.22% increase from January, 2020

### B JAN, 2020

The average days on market was 18.00, a 5.26% decrease from January, 2019

### C JAN, 2019

The average days on market was 19.00, a 20.83% decrease from January, 2018

### D JAN, 2018

The average days on market was 24.00, a 26.32% increase from January, 2017

### E JAN, 2017

The average days on market was 19.00, a 45.71% decrease from January, 2016

### F JAN, 2016

The average days on market was 35.00, a 5.41% decrease from January, 2015



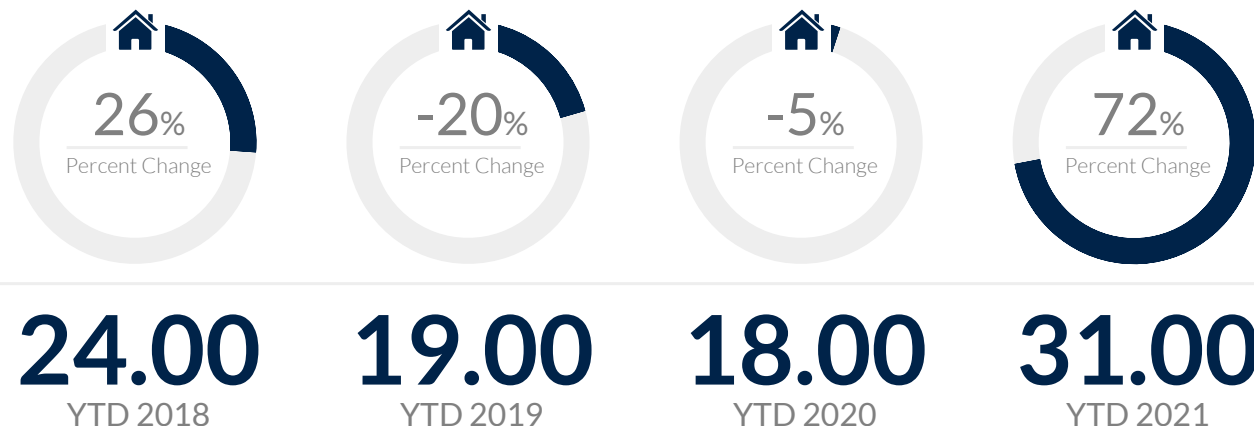
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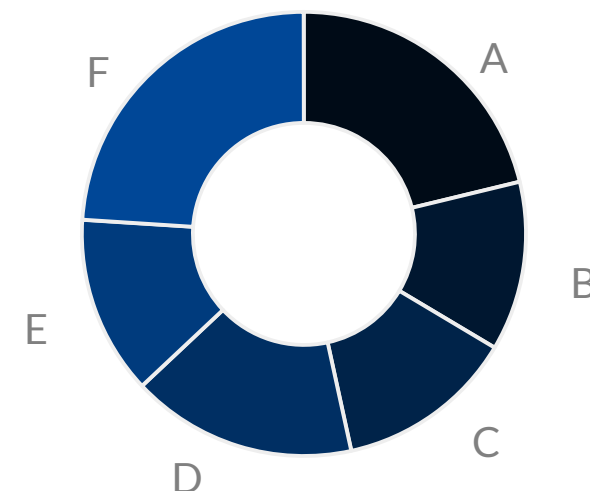
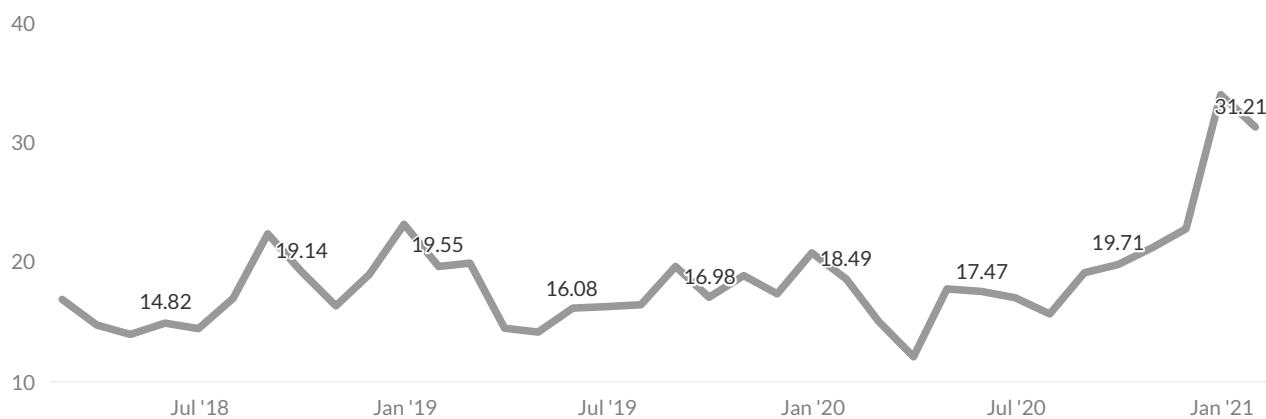
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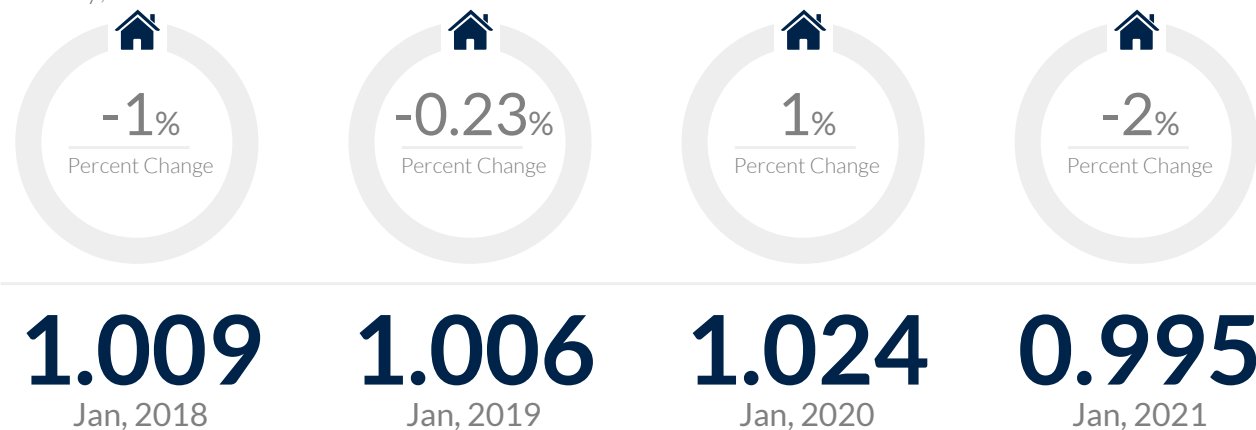
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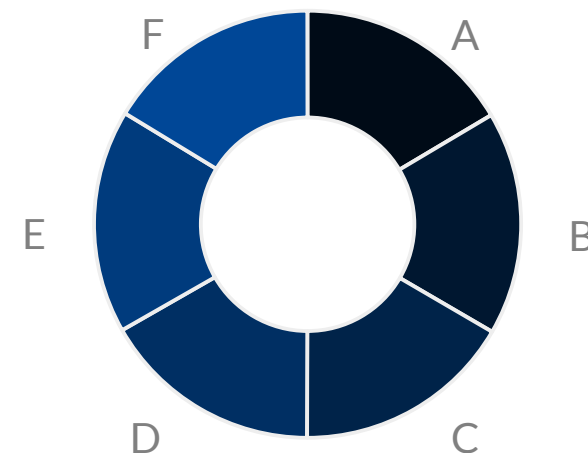
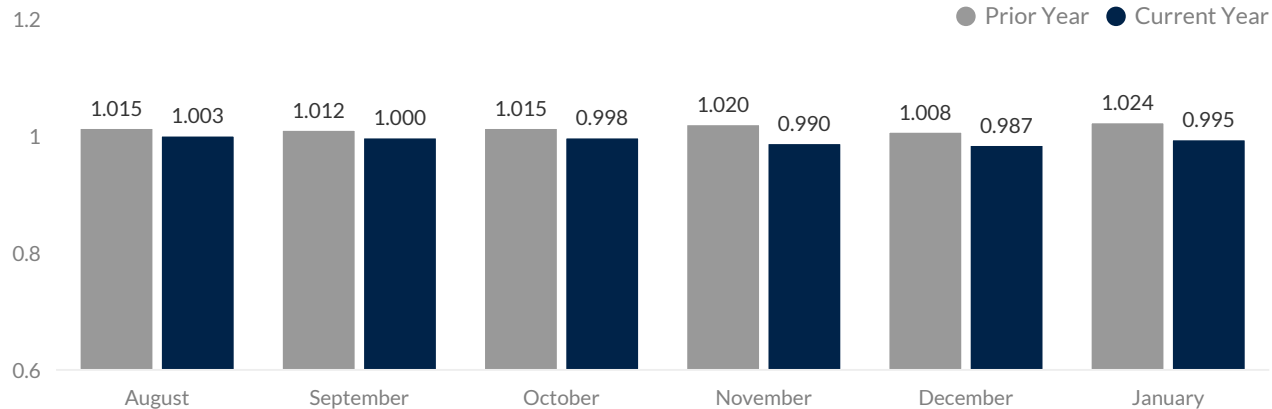
## Average Ask to Sell Ratio

Overview comparing the asking price of listings to the selling price of listings based on sold listings as of January, 2021



## Monthly Ask to Sell Ratio

Overview comparing the asking price of listings to the selling price of listings based on sold listings on a monthly basis



### A JAN, 2021

The average ask to sell ratio was 0.995, a 2.81% decrease from January, 2020

### B JAN, 2020

The average ask to sell ratio was 1.024, a 1.72% increase from January, 2019

### C JAN, 2019

The average ask to sell ratio was 1.006, a 0.23% decrease from January, 2018

### D JAN, 2018

The average ask to sell ratio was 1.009, a 1.58% decrease from January, 2017

### E JAN, 2017

The average ask to sell ratio was 1.025, a 4.04% increase from January, 2016

### F JAN, 2016

The average ask to sell ratio was 0.985, a 0.33% increase from January, 2015



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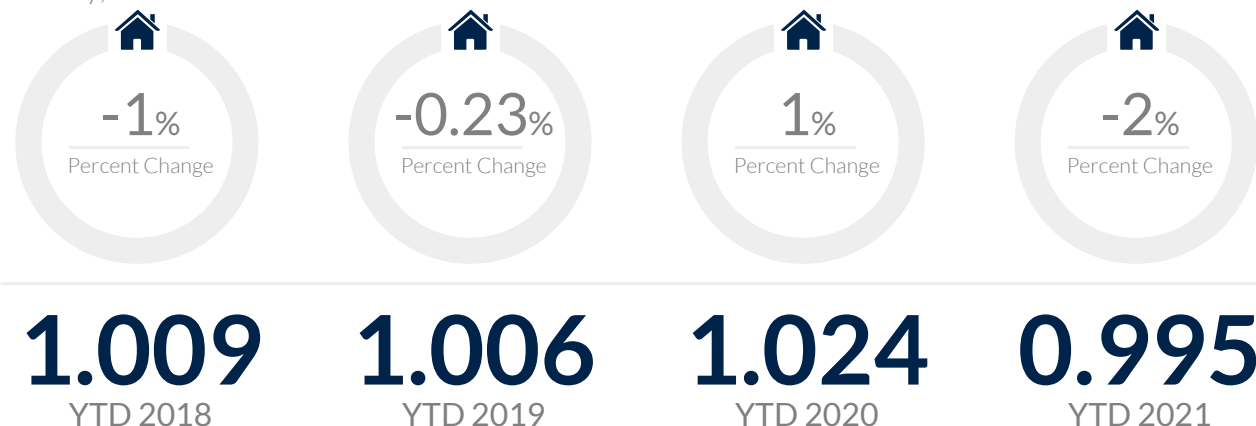
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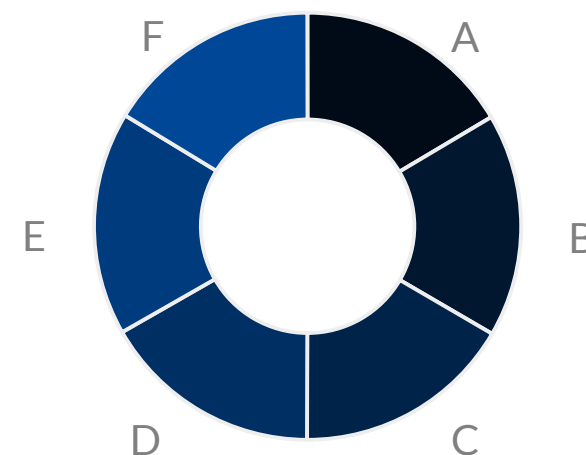
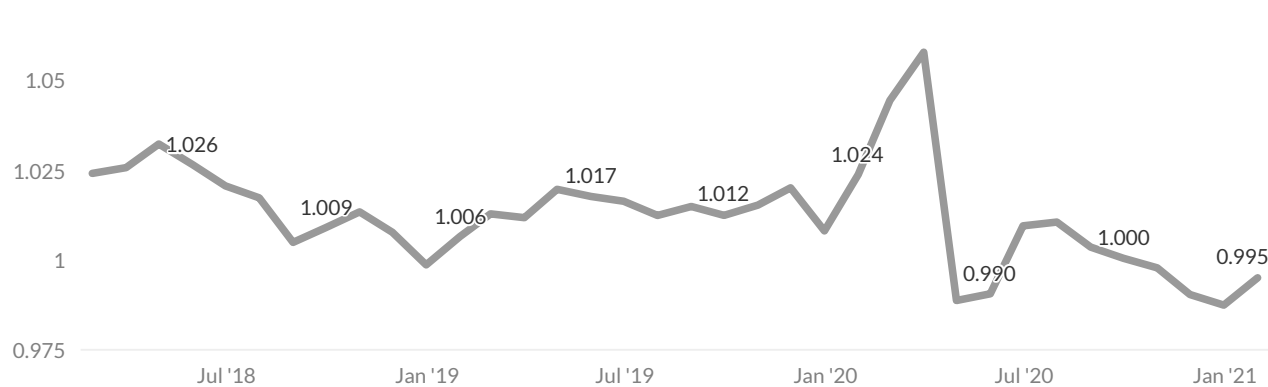
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