

3 Not-So-Obvious Reasons It's Time to Sell

There are many good reasons to put your property on the market. Some examples include a relocation, the kids leaving the nest, the need to downsize or upsize, and the list goes on.

Beyond the obvious reasons, there may be more subtle signs that the time to sell is near, such as:

1. Your Property Is No Longer a Good "Fit"

Your home may have been perfect for you when you bought it. But things change. Families grow. Needs evolve. For any number of reasons, your property may no longer be a good fit for you. If that's the case, it makes sense to at least see what's available on the market. Who knows? Your next "perfect" home may be for sale right now — and within your price range!

2. The Neighbourhood Is Changing

You may have been in love with the neighbourhood when you first moved in. But, over time, the characteristics of any area can change. Those changes don't necessarily mean the neighbourhood is getting worse. It may be changing in a positive way — perhaps becoming more urban. But "more urban" may not be what you want. So, look at the direction your neighbourhood is heading. Ask yourself, "Do I still want to be living here in 2 years?"

3. You're Ready for Your Dream Home

Remember when you purchased your current



property? Did it have every feature you wanted? Was it really your dream home? Or did you have to compromise on a few things, such as the size of the kitchen? If you had to make some tough choices back then, it might be time for you to finally get the home of your dreams.

Of course, there are many other reasons it may be time to make a move. If you think now might be that time, call me today.

5 Reasons to Replace Your Windows

With the warmer weather here, now is the ideal time to replace your windows, so here are five great reasons why you should:

- 1. Boost the "Wow" Factor** - Brand-new windows have a huge impact on the overall look of a home, inside and out — an important element when you sell a home.
- 2. Save on Energy Costs** - Modern windows are packed with technologies that lower heating and cooling bills. From Low-E Argon, to special spacer bars, to high-

insulating construction, these technologies can provide savings and comfort you'll notice (bye-bye drafts), especially if you're replacing very old windows.

- 3. Cut the Noise** – New windows will reduce noise pollution, allowing a more peaceful and restful living environment. Studies have shown noise pollution to be linked with poor health (i.e., stress-related illness, high blood pressure, speech interference, hearing loss, sleep disruption, and lost productivity).
- 4. Dust Defenders** – If you replace

your windows with ones that have the between-the-glass blinds you won't have to worry about your window coverings becoming dust collectors.

- 5. A More Secure Home** – New windows have enhanced security features, such as advanced locking mechanisms and security sensors.

Will new windows boost the resale value of your home? They might, at least a little. But there's one thing for certain: upgraded windows definitely make your home look more appealing to buyers.

Think, Act... Live!

"We are what we repeatedly do. Excellence, then, is not an act, but a habit." Aristotle

"Every choice you make is creating your future. Choose wisely." Joe Tichio