

Home Scene

Setbacks ... can be good!

Setbacks are a part of life. The next time you're facing a setback, here are a few stories about people who used a setback as a set-up for a comeback.

Lucille Ball: She began studying to become an actress in 1927 and was told by the head instructor of the John Murray Anderson Drama School, "Try any other profession. Any other profession."

Clint Eastwood and Burt Reynolds: In 1959, a Universal Pictures executive dismissed them at the same meeting with the following statements. To Burt Reynolds: "You have no talent." To Clint Eastwood: "You have a chip on your tooth, your Adam's apple sticks out too far, and you talk too slow."

Alexander Graham Bell: When he invented the telephone in 1876, it didn't ring off the hook with calls from potential backers. After making a demonstration call, President Rutherford Hayes said, "That's an amazing invention, but who would ever want to use one of them?"

Chester Carlson: In the 1940's, this young inventor took his idea to 20 corporations, including some of the biggest in the country. They all turned him down. In 1947 – after seven long years of rejections – he finally got a tiny company in Rochester, NY, the Haloid

Company, to purchase the rights to his electrostatic paper-copying process. Haloid became Xerox Corporation, and both it and Carlson became very rich.

Abraham Lincoln: He entered the Blackhawk War (1831-1832) as a captain. By the end of the war, he had been demoted to the rank of private.

J.K. Rowling: Author of the Harry Potter series, Joanne was an aspiring writer and single mother living on welfare with her young daughter in an unheated, mice-infested flat. Her first book was rejected by 12 publishers before the world met Harry Potter in 1997.

Fred Smith: As a young man, he submitted a paper to his Yale University management professor and got this response: "The concept is interesting and well-formed, but in order to earn better than a 'C,' the idea must be feasible." His paper proposed reliable overnight delivery service, and Fred went on to found FedEx Corp.

Remember that success, like beauty, is in the eye of the beholder. We have been irreversibly impacted by each of these people because they knew that failure is not the act of falling down... but it's staying down... and that is something they did NOT do!



By Referral Only™ means ...

Our business is designed to provide you with the highest possible level of service and attention. Unlike most Realtors, who spend most of their time searching for new customers from the general public, over 95% of our business comes from my clients' endorsements. As a result, you benefit by getting more of our undivided attention, education, predictability and dedication.

Our promise is to give you sound real estate advice and help you understand the future implications of the decisions you make.

Our goal is to build a relationship with you based on mutual trust and respect.

Our vision is to make a positive difference in your transaction, in your life, and in the world.

City Living Versus the Suburbs

If you are considering moving to the suburbs from the city, here are a few points to consider:

Transportation

Because of a suburban home's distance to work, shopping centres, hospitals, schools, family members, medical/dental offices, parks and the frequency of local transit, a car is highly likely to become a necessity if you move to the suburbs. Will the commute to and from work become a headache though?

Ambiance

Does your family just love the idea of living in a quiet suburb away from the city construction, traffic noise and pollution or does the vibrance of the city environment attract your family?

Social Life

In the suburbs, there may be less opportunities to get out and meet people and get involved in local community events as compared to living in the city center. Are you comfortable with the demographic in the local neighbourhood? Does anyone in the



neighborhood speak your first language? Humans are social creatures. Where will you find your social support?

Costs

Can you afford a mortgage on a house in the community you desire? It's often possible to get more living and yard space by moving farther away from the city centre. Be sure to add to your budget the following: property taxes, utility bills, renovation costs, insurance, maintenance, vehicle expenditures, fuel, etc. Be careful not to overlook any significant expenditures.

Maintenance

How much time, energy and money will need to go into cleaning, maintaining, renovating and repairing the home and yard? Remember, as time goes on it can get difficult to do it all yourself, and some work is best left to the pros.

Don't hesitate to contact us if you need a Realtor's assistance with some of the details.



Five brain boosting habits to bolster the immune system

You may already be doing some of them but let's check in.

1 Nutrition and hydration: Eat as clean as you can for three weeks and selectively add foods back to your diet. Ensure you are getting adequate liquids. Consume foods that are rich in antioxidants, such as kale, blueberries, broccoli, almonds, chia/hemp seeds, turmeric and green tea.

2 Movement: Stretch out the spine and smile. Be mindful and consider getting outside for 30 min a day. Forest environments are highly recommended for this. You can hike, snowshoe, fat bike, mountain bike, cross country ski, etc.

3 Sleep: Create a dark cave and meditate or deep breathe before bedtime. Charge your phone in another room to avoid the “glow” and avoid spicy food, alcohol and caffeine before bed.

4 Social connection: Spend time talking with someone at least once a day. Seek out another person to call and “check in on.” It will do you both good!

5 Awareness and reflection: Take time to slow down and focus. Practice meditation, tai-chi, yoga etc. Consider daily one thing you are grateful for.



Bringing People To The Centre

After leaving Apple, Steve Jobs bought Pixar, a small computer manufacturer. In 2000, he relocated the company to an abandoned factory. The original plan called for three buildings, with separate offices for computer scientists, animators, and the Pixar executives.

Jobs immediately scrapped it. Instead of three buildings, he wanted a single vast space with an atrium at its centre.

As Pixar's Ed Catmull explains, “The philosophy behind this design is that it's good to put the most important function at the heart of the building. Well, what's our most important function? It's the interaction of our employees. That's why Steve put a big empty space there. He wanted to create an open area for people to always be talking to each other.”

“The atrium initially might seem like a waste of space,” says director Brad Bird. “But Steve realized that when people run into each other, when they make eye contact, things happen.”

Jobs insisted that the best creations occurred when people from disparate fields were connected, especially in an age of intellectual fragmentation.

Steve Jobs knew his team could send a message throughout the Pixar building in a millisecond, but he created an environment that encouraged interaction. Intuitively we know Jobs is right. The content of any message can be sent and delivered around the world instantly. The context of the message is the part that helps people understand each other. For that, we still need the best communication technology ever conceived – human contact.

This section has been left blank intentionally in support of small businesses and charities who are struggling during this pandemic.

Shop local and support your community!!!



Welcome New Clients

By Referral Only™ Really Does Work
Here are some of the new clients who were referred to our “RE Family” this past quarter.

Miguel, Gabriel & Raphael Padolina
Referred by Michael and Barbara Padolina

Geoff Palin
Referred by Kevin Palin

Adeleke Badero
Referred by Alex Mgbolu

Indira Pokachetty
Referred by Sheryl Walsh

Leo and Adriana Darie

Indira Pokachetty
Referred by Sheryl Walsh

These former clients are once again putting their trust in us:

Adam Morin and Nikki Anger

Linda & Mark Caruana-Dingli

Pavan Gulhane & Priyanka Kahare

Rob De Luca

Kelly Moon and Rob Oey

Elizabeth Urso & Justin Lefebvre

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