

Incorrect Bank Appraisals

Incorrect use of bank appraisals or recent tax assessments of your home's actual market value can result in mispricing your home. Although these two processes used in home assessment and value are important to consider they do not include specific qualities and improvements of your home on the property, and subsequently can result in over or under-pricing of your home. As your REALTOR, we will discuss your perceived value of your property, I will support your questions regarding what items should and shouldn't be included in the overall listing price and why. I will prepare a detailed market evaluation to assist in the determination of the best listing price for your home and explain the meaning and value of such an evaluation so that you can feel confident that the listing price is fair and competitive.